

# Bottlenecks and the Phillips Curve

by

George W. Evans

University of Oregon and University of St. Andrews

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# Introduction

- This talk is primarily based on my 1985 *Economic Journal* paper “Bottlenecks and the Phillips Curve: a Disaggregated Keynesian Model of Inflation, Output and Unemployment.”
  - I started thinking about these issues in a chapter in my PhD thesis on the time-series variation in the cross-sectional variance of inflation.
  - I constructed a theoretical model, with bottlenecks in some sectors, relating the cross-section variance of inflation to rapid positive or negative aggregate output growth, relative to potential, with the relationship strongest at high levels of output.
  - I found empirical support for the model using US Wholesale Price Index data for 1947 -1975.

- I sent the paper to JPE, which rejected it.
- I decided to develop the theoretical model further, change its focus, and submit it to EJ (good call),
  - but I didn't try another journal with the empirical results from the paper (probably a bad call?),
  - because I was working on other things (which worked out well).
- Time is the ultimate scarce resource.

- The EJ “bottleneck” set-up was my way out of opposing macro views on price-adjustment, in the 1970s, which both seemed too extreme.
  - In Classical/New Classical models wages and prices jump instantaneously to market-clearing levels.
  - In the short-run fix price + gradual price-adjustment approach of Tobin, Barro&Grossman, and Malinvaud, quantities traded are determined by the short side of the market.
  - But then (i) it’s difficult to explain at the aggregate level how a positive output gap can arise, and (ii) a disaggregated model becomes borderline intractable with a multiplicity of regimes.
- The EJ paper shows how to overcome these issues in a model in which, in each sector, prices are “fixed” at low levels of output but flexible at high levels of output.

## The Model

### Aggregate Demand

Aggregate demand is given by the “quantity theory” equation

$$m_t = p_t + q_t - v_t, \text{ where } v_t \text{ is exogenous white noise,}$$

where  $m_t$  is exogenous and set by the CB (central bank). This could also be viewed as nominal income targeting by the CB.

Here  $p, q$  are the aggregate price and output levels, in logs. There are  $N$  goods sectors and

$$q_t = N^{-1} \sum_{j=1}^N q_{jt} \text{ and } p_t = N^{-1} \sum_{j=1}^N p_{jt}.$$

We are assuming for simplicity that the demand for the  $N$  goods is governed by a Cobb-Douglas utility function so that income and price elasticities are equal to one, and

$$q_{it} = q_t - (p_{it} - p_t) + d_{it}, \text{ where } d_{it} = d_{i,t-1} + u_{it}^d,$$

with  $u_{it}^d$  exogenous white noise that is “nearly” independent across sectors (since  $N^{-1} \sum d_{it} = 0$ ).

## Firms

Firms in sector  $i$  produce output using one input, a type of labor specific to that sector, under constant returns to scale

$$q_{it} = n_{it} - k_i,$$

where  $k_i$  is the log unit labor requirement in  $i$  and  $n_{it}$  is log quantity of labor.

Firms produce under perfect competition, hiring labor at log wage  $x_{it}$ .

With perfectly competitive output markets, the log price is

$$p_{it} = x_{it} + k_i.$$

Remark: Perfect competition could be replaced by monopolistic competition. The key assumption is that prices are flexible.

## The Labor Market

Every worker is located in a particular sector  $i$ . In the short run the labor supply in market  $i$  is fixed inelastically at  $l_{it}$ .

There is a *base wage*, the log of which is  $w_{it}$ , which acts as a *floor* to wages, but otherwise wages move flexibly to clear the market. We thus have

$$x_{it} \geq w_{it} \text{ and } n_{it} \leq l_{it} \text{ with complementary slackness.}$$

In labor market  $i$  there are two possible states, as shown in Figure 1: (i)  $n_{it} = l_{it}$  and  $x_{it} \geq w_{it}$ , a *bottleneck state*, or (ii)  $n_{it} < l_{it}$  and  $x_{it} = w_{it}$ , an *excess supply* state.



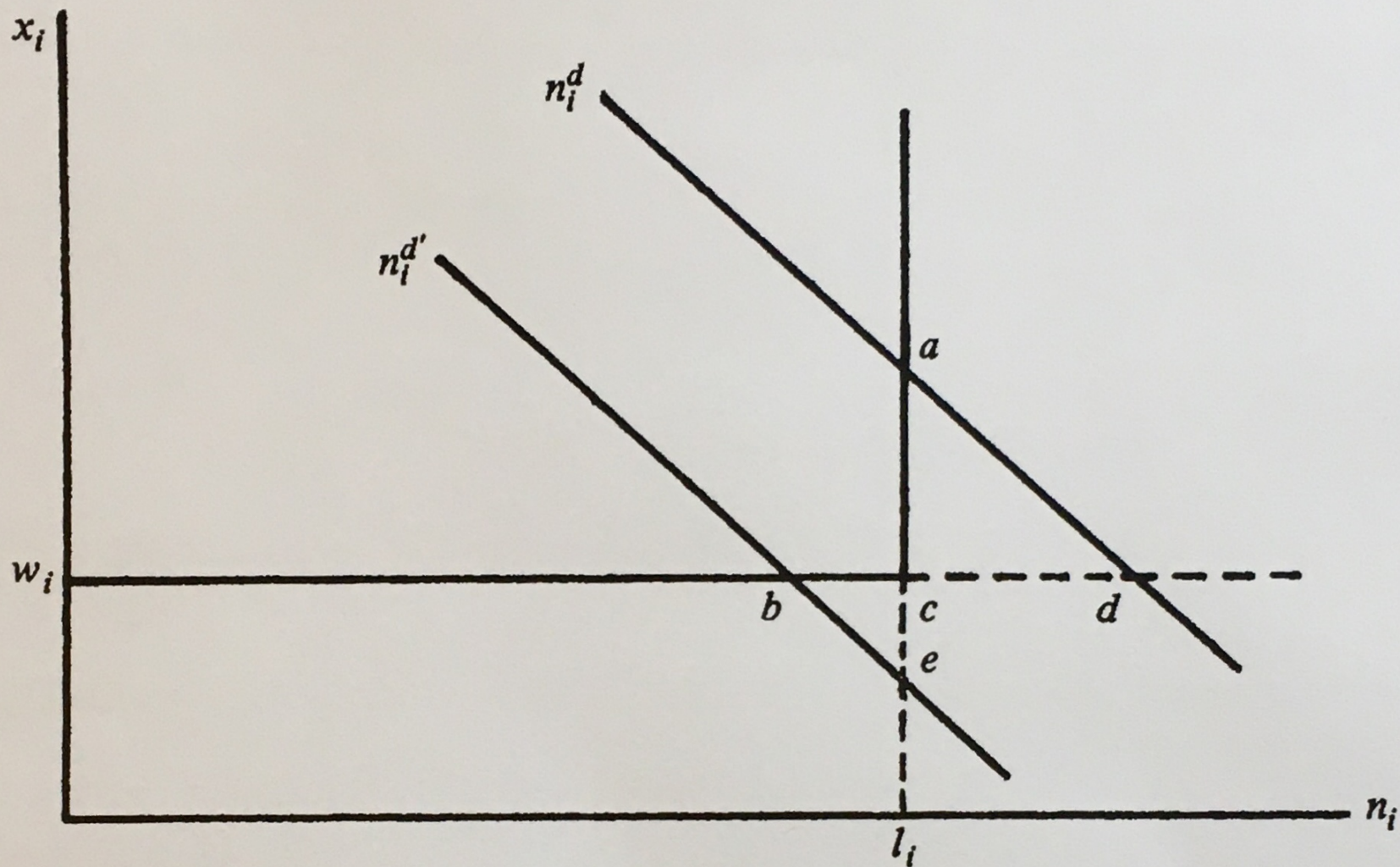


Fig. 1. Labour market in sector  $i$ . Note:  $w_i$  is the base wage or wage floor.  $n_i^d$  and  $n_i^{d'}$  are two different possible derived demand curves for sector  $i$ , with equilibria  $a$  and  $b$  respectively. With demand  $n_i^d$  the excess demand for labour  $D_i$  that would obtain at the base wage is the length of segment  $cd$  and the market clearing wage is the height of point  $a$ . With demand  $n_i^{d'}$  the excess supply of labour  $-D'_i$  is the length of  $bc$ , and the wage that would be necessary to clear the market is the height of point  $e$ .

## Model Dynamics

The remainder of the model specifies the *dynamics* for the *adjustment of base wages* and for *sectoral labor movements*.

Base wages adjust according to augmented Phillips curves

$$\Delta w_{it} = \xi D_{i,t-1} + z_t + u_{it}^a + \Delta e_t,$$

where  $0 \leq \xi \leq 1$ ,  $u_{it}^a$  is a white noise shock to sector  $i$  base wage,  $e_t$  is a white noise shock to average base wages, and  $z_t$  is *inflationary momentum*.

$D_{it}$  is *excess demand* for labor in  $i$  computed *at the base wage*  $w_{it}$ ,

$$D_{it} = p_t + q_t - w_{it} - l_{it} + d_{it}.$$

$D_{it}$  can of course be positive or negative. See Fig. 1.

Base wage changes:

$$\Delta w_{it} = \xi D_{i,t-1} + z_t + u_{it}^a + \Delta e_t,$$

The  $z_t$  term is “*inflationary momentum*,” which can be viewed as capturing the effect of inflation expectations on the setting of base wages, and which is assumed to follow

$$z_t = \beta \Delta x_{t-1} + (1 - \beta) z_{t-1} \text{ for } 0 < \beta \leq 1.$$

The second dynamic adjustment is labor flows from low to high wage sectors. More precisely the net flow of labor into a sector depends on its ‘*shadow relative wage*,’ the difference between the sector’s expected *market-clearing wage*, given by  $n_{it} = l_{it}$ , and the *average market clearing wage*. For  $\theta_{it} = l_{it} - l$  we get

$$\Delta \theta_{it} = \lambda E_{t-1}(d_{it} - \theta_{it}) + u_{it}^\theta \text{ for } 0 < \lambda < 1 \text{ and } u_{it}^\theta \text{ white noise.}$$

Note: A high  $d_{it} - \theta_{it}$  will manifest as either as a sector  $i$  higher actual wage, lower unemployment or both.

## Short-run Equilibrium, Long-run Equilibrium and Medium-run Dynamics

We can now study the model over different time frames:

- Short run: How time  $t$  endogenous variables depend on exogenous and predetermined variables
- Long run: Properties of the stationary stochastic process: the distribution of bottlenecks, the long-run equilibrium supply curve, and the mean natural rate of unemployment.
- Medium-run dynamics: The medium-run responses of inflation and output achieved through monetary policy.

## Short-run Equilibrium

The predetermined variables at  $t$  are  $S_t = \{m_t, v_t, \{d_{it}, l_{it}, w_{it}, k_i\}_{i=1}^N\}$ .

Given  $S_t$  the “short-run” equilibrium values can be calculated for

$$\{p_{it}, x_{it}, q_{it}, n_{it}\}_{i=1}^N \text{ and aggregate } p_t, x_t, q_t, n_t.$$

The *AS curve* generated by the ordered distribution of bottlenecks  $R = \{r_1, \dots, r_N\}$ , where  $r_i = d_i - (w_i - w) - (l_i - l)$ , takes the form

$$p = w + k + f(q - l + k),$$

where  $f$  is weakly increasing and convex.

The *AD curve* is simply  $D = m + v - w - l$ . See Figure 2.



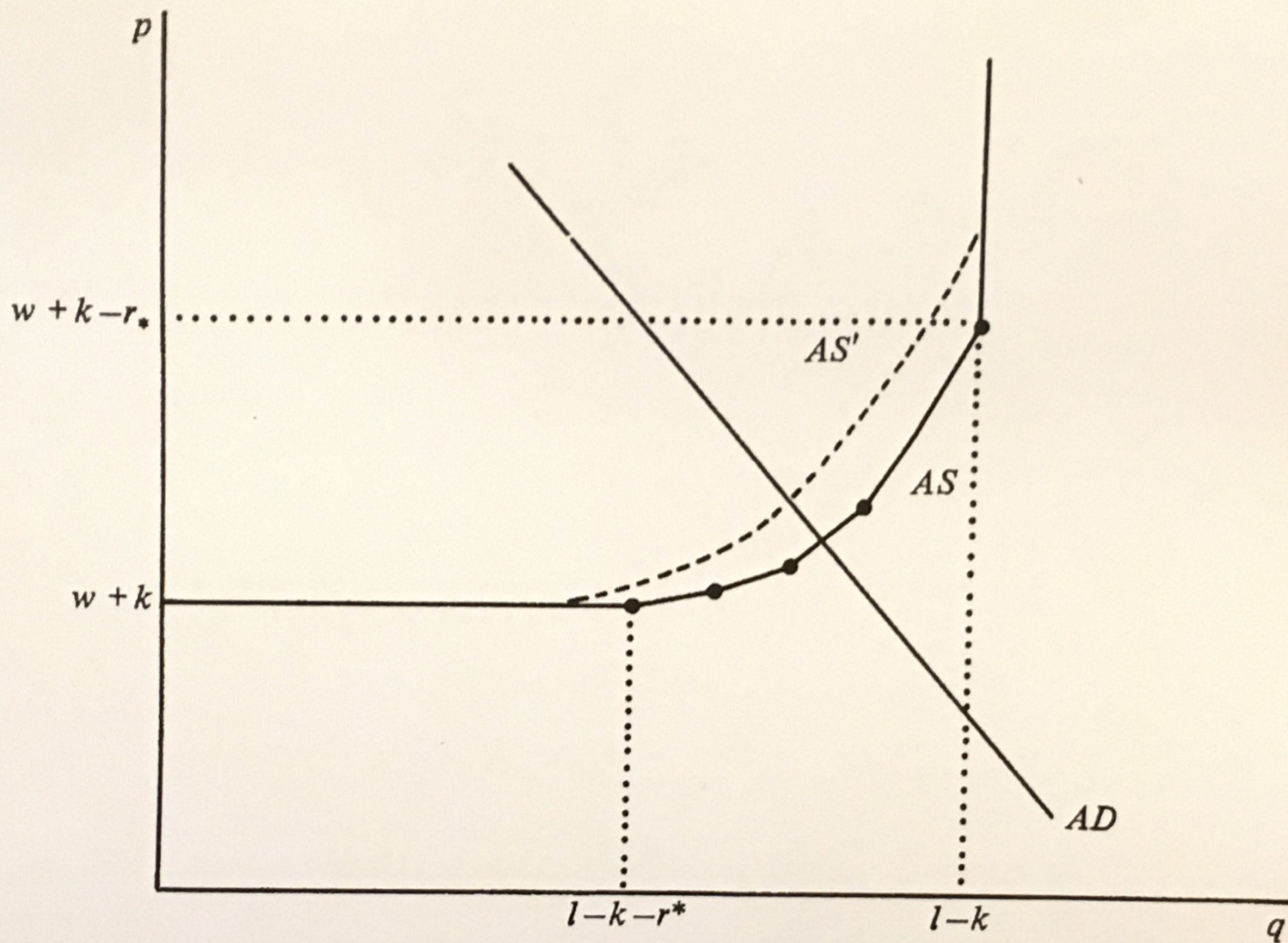


Fig. 2. Determination of short-run equilibrium. *Note:*  $AS$  is the aggregate supply curve and  $AD$  is the aggregate demand curve.  $AS'$  is an aggregate supply curve with a greater dispersion in the distribution of bottlenecks.

## Short-run comparative statics results

- The proportion of sectors in bottleneck  $b = b(R, D)$  is a nondecreasing function of  $D = m + v - w - l$  and, holding  $R$  fixed,

$$\partial p / \partial m = b \text{ and } \partial q / \partial m = 1 - b.$$

- Holding  $R$  fixed, the slope  $f'$  of the AS curve  $p(q) = w + k + f(q - l + k)$  is

$$dp/dq = b/(1 - b)$$

- For  $R' = \{\mu r_i\}$  where  $\mu > 1$ , the AS curve shifts up and left, so that  $q$  falls for given AD.
- $b = 0$  and  $b = 1$  correspond to Classical and Keynesian limiting cases.

## Equilibrium in the long run

- Assume  $\Delta m = g$ . The economy is driven by stochastic shocks and in the long run converges to a stationary stochastic process.
- For large  $N$  as  $t \rightarrow \infty$  the distribution of bottlenecks converges to a normal distribution, with suitable variance  $\sigma_r^2$ , and a corresponding long-run equilibrium AS curve  $p = w + k + f(q - l + k)$ .
- See Figure 3. Output  $q_t$  converges to a stationary process. Then the mean inflation rate is  $E(\Delta p) = g$  and the corresponding mean unemployment rate is given by

$$\bar{U} = 1 - \exp\left[-\sigma_r/\sqrt{2\pi}\right].$$



$$p = w + k + f'(q - l + k)$$

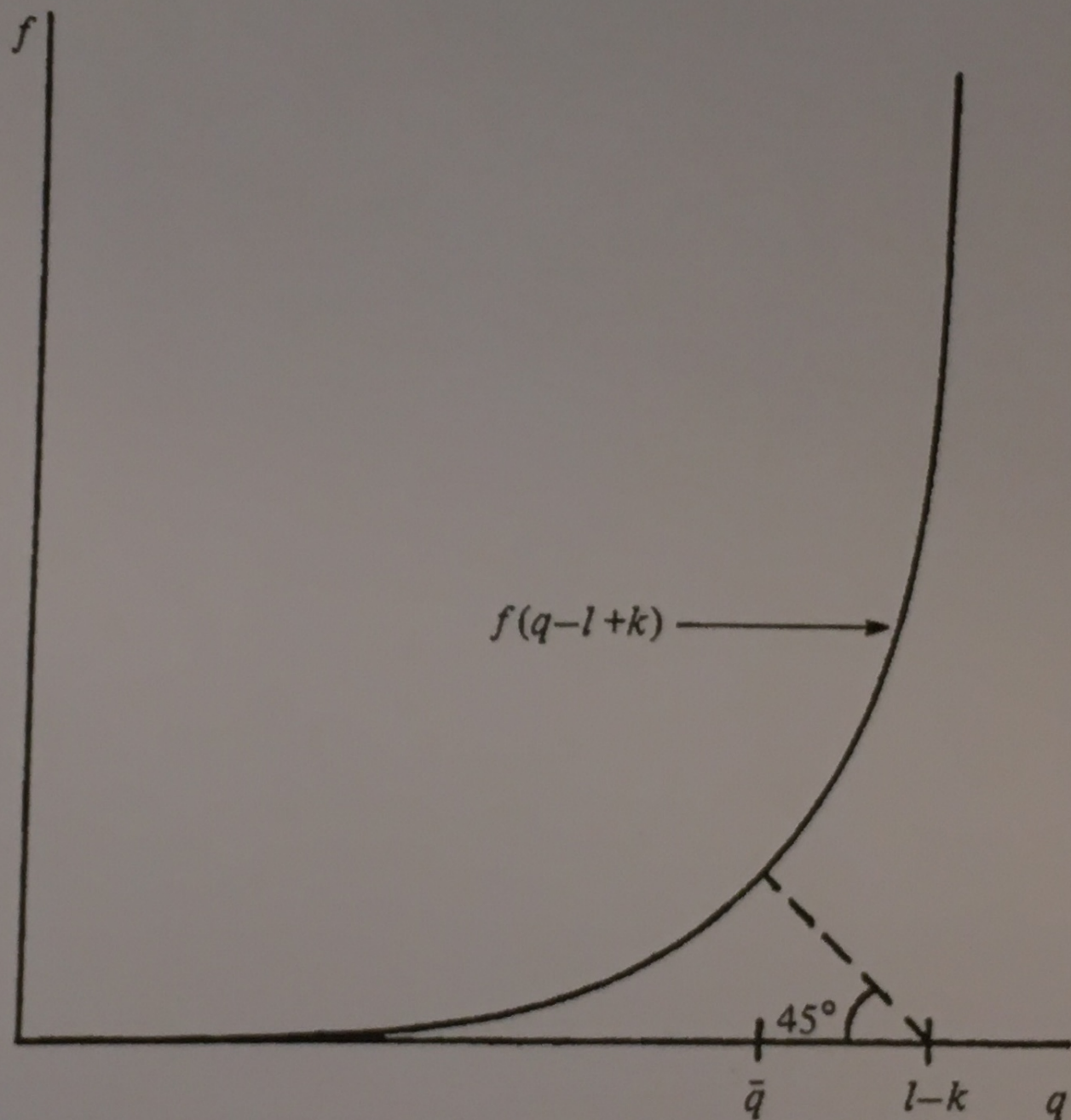


Fig. 3. Determination of natural rate of output.

## Bottlenecks and Short-run/Medium-run Inflation Dynamics

- The bottleneck model yields novel inflation dynamics over the medium run when aggregate output changes.
- To see this, ignore random sectoral shocks and suppose
  - $\xi = 0$ , so no Phillips curve effect on base wages
  - $\beta = 0$ , so inflationary momentum does not change
  - $\lambda = 0$ , so no sectoral labor movements.
- Consider a change in  $q_t$  over, say, one year resulting from monetary policy. From the AS curve  $p_t = w + k + f(q_t - l + k)$ , we have, to first order,

$$\Delta p_t = b(1 - b)^{-1} \Delta q_t.$$

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- In particular, starting from a high level of  $q$ , with  $b < 1$  high, a reduction in  $q$  will lead to a large reduction in inflation  $\Delta p$ .
  - This is separate from the Phillips curve effect of lower  $q$  on base wages.
- In the context of the late 2022/early 2023 US economy, with labor and supply-chain bottlenecks still important, a reduction in the output gap may substantially reduce inflation through the easing of bottlenecks.
  - If  $\beta > 0$  then reduced inflation would also be incorporated into inflation momentum, leading to lower inflation.
  - If  $\lambda > 0$  there will also be sectoral movements to ease bottlenecks, leading to lower inflation.

## Concluding remarks

- The bottleneck dynamics just described is the optimistic view
  - it ignores the possibility that higher inflationary “momentum” (expectations), arising from recent high inflation, may remain stubbornly high
  - also, there is the possibility of what Olivier Blanchard calls a “false dawn.” This is because the effect is due to *changes* in the output gap (not due to its *level*).
- On the other hand, in the US it appears inflation expectations, while above target, are not greatly elevated – the current 10-year TIPS break-even inflation rate is about 2.2%.
  - and (with  $\lambda > 0$ ) market forces can be expected to ease bottlenecks over time because of sectoral adjustments.